## Town of Davidson, North Carolina

## 2018 Installment Financing Agreemen

Summary of Bids Received
February 2, 2018

| Bank | Term | Rate | Prepayment | Other Fees | Additional Terms |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BB\&T | 9.5 Y | 3.1600\% | Anytime @ Par | \$4,900? | Prepayment must be made in whole |
| City National Bank | 9.5Y | 3.1800\% | Anytime @ Par | None | Prepayment must be made in full |
|  |  |  |  |  | Proceeds will be deposited at CNB at no cost to borrower |
|  |  |  |  |  | Borrower's council will provide tax and validity opinions |
|  |  |  |  |  | Must have insurance for full cost of property plus \$1 mil |
|  |  |  |  |  | Provide financial statements of last 3 consecutive years and most recent interim financial statements |
|  |  |  |  |  | Provide current budget, demographics and proof of appropriation for the ensuing fiscal year |
|  |  |  |  |  | Provide most recent financial projections |
|  |  |  |  |  | Subject to credit approval |
| Sterling National Bank | 9.5 Y | 3.2500\% | Years 1-3: Non-callable <br> Years 4-6 @ 101\% <br> Thereafter @ Par | None | Proceeds may be deposited at Sterling National Bank @ no cost |
|  |  |  |  |  | Bank Qualified |
|  |  |  |  |  | Subject to annual appropriation by Town Board of Commissioners |
|  |  |  |  |  | Responsible for all maintenance, insurance, loss/damage to equipment |
|  |  |  |  |  | Provide opinion of legal counsel attesting to legal, valid, binding and enforceable nature of IFC |
|  |  |  |  |  | Subject to credit approval |
| SunTrust | 9.5Y | 3.3100\% | Any payment date, in whole as follows: <br> Year 1: 103\% <br> Year 2: 102\% <br> Year 3: 101\% | \$250 <br> documentation <br> fee + \$250 account set up fee | Must provide opinion of counsel in form and substance satisfactory to lessor |
|  |  |  |  |  | Al opinions shall provide that successors and assigns of Lessor may rely on them |
|  |  |  |  |  | Funds held at SunTrust Bank |
|  |  |  |  |  | Rate may be changed given material change in financial market |
|  |  |  |  |  | Subject to credit approval |
| US Bank | 9.5Y | 3.3180\% | After 13 months @103\% | None | Loan commences 3/1/2018 not 2/27/2019 |
|  |  |  |  |  | Funds deposited into U.S. Bank N.A. account (no fee) |
|  |  |  |  |  | Validity opinion from Town Counsel will be required |
|  |  |  |  |  | Triple-net lease (responsible for taxes, maintenance, and insurance) |
|  |  |  |  |  | Terms subject to final review |
| KeyBank | 9.5Y | 3.3450\% | ```Anytime @ 103% Year 1 @ 102.25% Year 2 @ 102% Year 3 @ 101.5% Year 4 @ 101.25% Year 5 @ 100.75% Thereafter @ Par``` | None | Triple-net lease (responsible for taxes, maintenance, and insurance) |
|  |  |  |  |  | Documentation attorney prepared \& in form and substance acceptable to lender |
|  |  |  |  |  | Alternative lease structures available |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| First Bank | 9.5Y | 3.9500\% | Anytime @ Par | None | Provide financial statements within 210 days of FYE |
|  |  |  |  |  | Provide copies of Borrower Organizational Documents |
|  |  |  |  |  | Provide opinions of counsel |
|  |  |  |  |  | Subject to review |

