## Town of Davidson, North Carolina

2018 Installment Financing Agreement Summary of Bids Received February 2, 2018

Bank	Term	Rate	Prepayment	Other Fees	Additional Terms
BB&T	9.5Y	3.1600%	Anytime @ Par	\$4,900?	Prepayment must be made in whole
City National Bank  Sterling National Bank	9.5Y 9.5Y	3.1800%	Anytime @ Par  Anytime @ Par  Years 1-3: Non-callable Years 4-6 @ 101% Thereafter @ Par	\$4,900?  None  None	Prepayment must be made in whole  Prepayment must be made in full  Proceeds will be deposited at CNB at no cost to borrower  Borrower's council will provide tax and validity opinions  Must have insurance for full cost of property plus \$1 mil  Provide financial statements of last 3 consecutive years and most recent interim financial statements  Provide current budget, demographics and proof of appropriation for the ensuing fiscal year  Provide most recent financial projections  Subject to credit approval  Proceeds may be deposited at Sterling National Bank @ no cost  Bank Qualified  Subject to annual appropriation by Town Board of Commissioners  Responsible for all maintenance, insurance, loss/damage to equipment
SunTrust	9.5Y	3.3100%	Any payment date, in whole as follows: Year 1: 103% Year 2: 102% Year 3: 101%	\$250 documentation fee + \$250 account set up fee	Provide opinion of legal counsel attesting to legal, valid, binding and enforceable nature of IFC Subject to credit approval  Must provide opinion of counsel in form and substance satisfactory to lessor Al opinions shall provide that successors and assigns of Lessor may rely on them Funds held at SunTrust Bank Rate may be changed given material change in financial market Subject to credit approval
US Bank	9.5Y	3.3180%	After 13 months @103%	None	Loan commences 3/1/2018 not 2/27/2019  Funds deposited into U.S. Bank N.A. account (no fee)  Validity opinion from Town Counsel will be required  Triple-net lease (responsible for taxes, maintenance, and insurance)  Terms subject to final review
KeyBank	9.5Y	3.3450%	Anytime @ 103% Year 1 @ 102.25% Year 2 @ 102% Year 3 @ 101.5% Year 4 @ 101.25% Year 5 @ 100.75% Thereafter @ Par	None	Triple-net lease (responsible for taxes, maintenance, and insurance)  Documentation attorney prepared & in form and substance acceptable to lender  Alternative lease structures available
First Bank	9.5Y	3.9500%	Anytime @ Par	None	Provide financial statements within 210 days of FYE Provide copies of Borrower Organizational Documents Provide opinions of counsel Subject to review

